

## ANALYST CURRENT FAVORITES®

AUGUST 3, 2020 | 6:39 AM EDT

### OVERVIEW

This publication contains current favorite stock ideas from the analysts in Equity Research. Analysts may only have one “buy” idea (from their stocks under coverage rated Strong Buy or Outperform) on the list at any given time. This list is updated only as changes to the list occur, and, thus, might not reflect the most current stock ratings or analyst selections in the event of interim changes.

CHANGE	COMPANY	TICKER	CLOSE	RATING	TARGET	INDUSTRY
	Aaron's, Inc.	AAN-NYSE	\$52.18	SB1	\$64.00	Rent-to-Own
	Agree Realty Corporation	ADC-NYSE	\$66.97	SB1	\$76.00	Net Lease REITs
	Alibaba Group Holding Ltd.	BABA-NYSE	\$251.02	SB1	\$290.00	eCommerce
	Allegiant Travel Company	ALGT-NASDAQ	\$112.03	SB1	\$135.00	Ultra-Low Cost Carriers
	American Homes 4 Rent	AMH-NYSE	\$29.00	SB1	\$34.00	Residential REITs
	Avnet, Inc.	AVT-NASDAQ	\$26.72	SB1	\$44.00	IT Supply Chain
	Blueprint Medicines Corporation	BPMC-NASDAQ	\$73.18	SB1	\$106.00	Biotechnology
	Boston Scientific Corporation	BSX-NYSE	\$38.57	SB1	\$46.00	Medical Devices
	Cadence Bancorporation	CADE-NYSE	\$7.81	SB1	\$11.00	Banking
✓	CareTrust REIT, Inc.	CTRE-NASDAQ	\$18.02	SB1	\$21.00	Healthcare REITs
	ChemoCentryx, Inc.	CCXI-NASDAQ	\$52.71	SB1	\$95.00	Biotechnology
	Cigna Corporation	CI-NYSE	\$172.69	SB1	\$240.00	Integrated Benefits Management
	Concho Resources Inc.	CXO-NYSE	\$52.54	SB1	\$70.00	Exploration and Production
	EchoStar Corporation	SATS-NASDAQ	\$27.30	SB1	\$54.00	Satellite
	Enterprise Products Partners L.P.	EPD-NYSE	\$17.60	SB1	\$25.00	Midstream Suppliers
	Enviva Partners, LP	EVA-NYSE	\$38.21	SB1	\$42.00	Power
	Everi Holdings Inc.	EVRI-NYSE	\$5.68	SB1	\$10.00	Financial Technology & Payments
	Hanesbrands Inc.	HBI-NYSE	\$14.13	SB1	\$20.00	Apparel
	HealthEquity, Inc.	HQY-NASDAQ	\$51.56	SB1	\$75.00	Brokerage & Technology
	Kansas City Southern	KSU-NYSE	\$171.85	SB1	\$183.00	Railroad
	Ladder Capital Corp	LADR-NYSE	\$7.77	SB1	\$11.50	Mortgage REITs & Real Estate Finance
	Nokia Corporation	NOK-NYSE	\$4.78	SB1	\$6.00	Data Infrastructure
X	Omega Healthcare Investors, Inc.	OHI-NYSE	\$32.38	MO2	\$34.00	Healthcare REITs
	Pacific Premier Bancorp, Inc.	PPBI-NASDAQ	\$21.01	SB1	\$25.00	Banking
	Polaris Inc.	PII-NYSE	\$103.63	SB1	\$127.00	Leisure Products
	QUALCOMM Incorporated	QCOM-NASDAQ	\$105.61	SB1	\$120.00	Semiconductors
	Rapid7, Inc.	RPD-NASDAQ	\$59.57	SB1	\$64.00	Infrastructure Software
	* RingCentral, Inc.	RNG-NYSE	\$290.27	SB1	\$290.00	Application Software
	Teleflex Incorporated	TFX-NYSE	\$373.10	SB1	\$440.00	Hospital Supplies & Equipment
	Texas Roadhouse, Inc.	TXRH-NASDAQ	\$56.19	SB1	\$59.00	Restaurants
	WESCO International, Inc.	WCC-NYSE	\$38.87	SB1	\$60.00	Specialty/Industrial Distribution
	Wintrust Financial Corporation	WTFC-NASDAQ	\$42.80	SB1	\$58.00	Banking

CLOSE DATE AS OF JUL-31-2020 | ✓=Addition X=Deletion | SB1 - Strong Buy, MO2 - Outperform

\*The current price has exceeded the most recently published price.

Companies on the Raymond James Ltd. (Canadian) Research Restricted List will not appear on the Analyst Current Favorites®.

### ADDITIONS

#### CareTrust REIT, Inc.

CTRE's recent underperformance has created an attractive risk/reward profile ahead of the 2Q20 earnings release. CTRE leads the healthcare REIT sector in several categories: balance sheet strength, tenant EBITDAR coverage, and dividend payout ratio (ex-DHC). We believe this strength provides flexibility that should allow CTRE to return to external growth sooner than peers, which historically has been the largest incremental driver of the stock over its six-year existence.

### DELETIONS

Please read domestic and foreign disclosure/risk information beginning on page 12 and Analyst Certification on page 12.

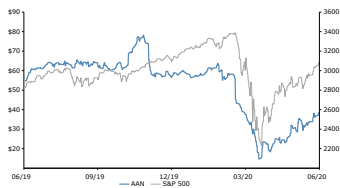
INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER | 880 CARILLON PARKWAY | ST. PETERSBURG FLORIDA 33716

## Omega Healthcare Investors, Inc.

While we remain bullish on OHI shares, we believe CTRE has greater near-term upside potential.

### CURRENT LIST

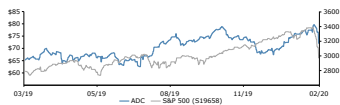
## Aaron's, Inc.



AAN-NYSE | \$52.18 close  
SB1 | \$64.00 target  
Market Cap (mln) \$3,503  
Dividend Yield 0.3%  
Hardline Retail | Rent-to-Own  
**Bobby Griffin, CFA**

Following our [Memorial Day Weekend checks](#) that showed better-than-expected demand for traditional bedding and furniture retailers, we are making AAN our Analyst Current Favorite®. With furniture and bedding accounting for ~63% of Progressive's revenue, and with more traditional retail stores reopening, we believe Aaron's Progressive business (~63% of consolidated EBITDA in FY19) is well positioned to accelerate in the coming quarters. On a long-term basis, we continue to view the Rent-To-Own industry favorably and believe the industry is well placed to benefit in a COVID-19 recovery from tighter consumer credit conditions and the further adoption of virtual rent-to-own offerings.

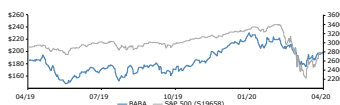
## Agree Realty Corporation



ADC-NYSE | \$66.97 close  
SB1 | \$76.00 target  
Market Cap (mln) \$3,606  
Dividend Yield 3.6%  
REITs | Net Lease REITs  
**Collin Mings, CFA**

Our constructive stance stems from our view Agree's 1) high-quality portfolio; 2) strong balance sheet and very favorable cost of capital; and 3) differentiated strategy (focused on both accretive acquisitions and development opportunities, with growing exposure to attractive ground leases) will translate into above-average (and highly visible) per share growth. Furthermore, Agree's seasoned management team has established a track record of solid dividend growth, and we believe the company will continue to grow its distribution. More broadly, we maintain an overweight recommendation on the freestanding retail/net lease REITs, based on our view that the sector will benefit from: 1) the predictable cash flow inherent to long-term leases and a stable tenant base; and 2) healthy investment spreads, and ADC remains our top idea in the space.

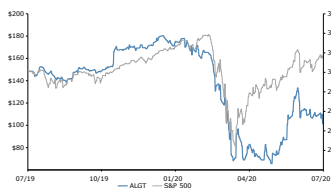
## Alibaba Group Holding Ltd.



BABA-NYSE | \$251.02 close  
SB1 | \$290.00 target  
Market Cap (mln) \$678,924  
Dividend Yield 0.0%  
Internet | eCommerce  
**Aaron Kessler, CFA**

We remain positive on Alibaba shares given: we expect continued solid China e-commerce growth with Alibaba as the biggest winner; 2) we believe take rate upside is under appreciated (~3.5% in FY20 with potential for the mid/high-single digits); 3) we expect continued cloud momentum with Alibaba as leading China cloud provider; 4) we continue to see option value in strategic assets including Ant Financial (\$150B private valuation) and BABA owns ~33%; 5) we believe valuation is attractive at less than 20x 2020 marketplace EPS on our base case scenario vs. ~20% expected long-term growth.

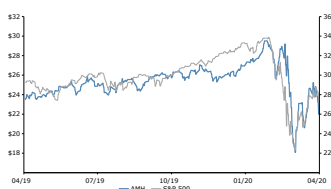
## Allegiant Travel Company



ALGT-NASDAQ | \$112.03 close  
 SB1 | \$135.00 target  
 Market Cap (mln) \$1,819  
 Dividend Yield 0.0%  
 Airlines | Ultra-Low Cost Carriers  
[Savanthi Syth, CFA](#)

While the rising COVID case count is moderating the recovery (with Florida accounting for 50% of Allegiant's summer capacity), we believe this is more than reflected in shares following the 24% sell-off from the recent June peak. Allegiant's geographical exposure and unique business model (highly-variable, low-cost capacity along with limited direct competitive overlap), as well as a strong liquidity position, result in a relatively lower earnings risk profile vs. its U.S. peers. Moreover, the shift away from non-airline segments and the ability to take advantage of mid-life aircraft price dislocations (for growth or to lower costs) are likely to result in a relatively faster recovery in earnings beyond the benefit of its pure domestic/leisure focus (which is seeing a faster resumption in demand).

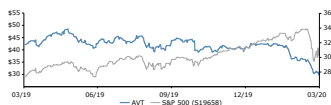
## American Homes 4 Rent



AMH-NYSE | \$29.00 close  
 SB1 | \$34.00 target  
 Market Cap (mln) \$8,733  
 Dividend Yield 0.7%  
 REITs | Residential REITs  
[Buck Horne, CFA](#)

Among our key considerations: 1) We believe initial market predictions looking for a wave of unemployment-driven rent delinquencies and bad debt expense are proving to be less than feared, at least through the April collection cycle. 2) Coming out of this downturn, we increasingly think well-capitalized SFR operators will be among the biggest beneficiaries of likely post-COVID housing shifts favoring de-urbanization, de-densification, and de-risking of mortgage credit availability. And 3) we see AMH's investment-grade balance sheet, abundant liquidity, and unique built-for-rent (BFR) development platform as key differentiators enabling AMH to opportunistically capitalize on further dislocations. Importantly, we want to emphasize there will clearly be some near-term impacts to collections and lease pricing, highlighted by our first stab at lowered FFO estimates. But as we continue to think through the likely economic and social follow-on impacts, we believe the durability of AMH's earnings stream and growth potential of its platform now offers one of the best risk/reward ratios of any play in our U.S. housing coverage universe.

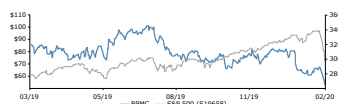
## Avnet, Inc.



AVT-NASDAQ | \$26.72 close  
 SB1 | \$44.00 target  
 Market Cap (mln) \$2,639  
 Dividend Yield 3.1%  
 IT Supply Chain  
[Adam Tindle, CFA](#)

We believe Avnet's recent underperformance creates a compelling set-up ahead of improving fundamentals during mid-2020. To be clear, near-term trends are not compelling and are actually fairly poor. Consider, COVID-19 has reduced book to bill in APAC to ~0.8x from parity in just one month. Still, forward indicators such as factory capacity utilization in Asia are encouraging. Additionally, the stock is hovering near tangible book, and we struggle to find assets trading at such suppressed levels. Moreover, private equity has shown interest in the space as Apollo is in the process of taking out Tech Data, and the inherent floor of tangible book + P/E interest leads us to believe the stock could weather the storm better than most.

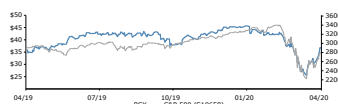
## Blueprint Medicines Corporation



BPMC-NASDAQ | \$73.18 close  
 SB1 | \$106.00 target  
 Market Cap (mln) \$3,966  
 Dividend Yield 0.0%  
 Biotechnology  
[Dane Leone, CFA](#)

Our conviction in Blueprint Medicines is largely driven by our view of the ongoing development of avapritinib for indolent systemic mastocytosis (ISM), and that the EXPLORER study provides a positive outlook for the first results of PIONEER expected during ASH 2019. Our model currently forecasts for avapritinib commercial revenues to achieve ~\$1B during 2025E, with about ~59% of revenues being generated from SM indications that consist of a pricing differential reflected by target dosing of 300mg QD for ASM, 200mg QD for SSM, and 100mg QD for ISM. The remaining 41% of revenue reflects the KIT GIST estimates from our model. Announcement of BLU-263 (next gen D816V targeted drug) IND submission during 1H20 should help to cement Blueprint's development of the SM marketplace. We believe commercial approval of avapritinib during 2020 could drive upside to shares if data readouts over the next 6-12 months are positive.

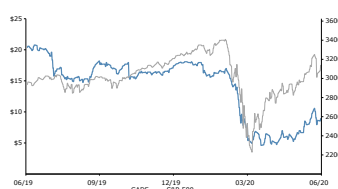
## Boston Scientific Corporation



BSX-NYSE | \$38.57 close  
 SB1 | \$46.00 target  
 Market Cap (mln) \$55,105  
 Dividend Yield 0.0%  
 Medical Devices  
[Jayson Bedford](#)

Sentiment on BSX remains depressed, due partially to the COVID concerns around the moratorium on elective procedures, and the associated impact on Boston Scientific. We expect this 'impact' to be somewhat short-lived and believe Boston, with its multiple new product launches, will exit COVID playing offense. Boston Scientific should boast some of the strongest growth characteristics in large-cap med tech, which keeps us at Strong Buy and makes Boston our Analyst Current Favorite.

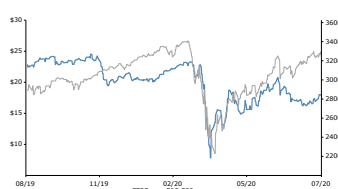
## Cadence Bancorporation



CADE-NYSE | \$7.81 close  
 SB1 | \$11.00 target  
 Market Cap (mln) \$984  
 Dividend Yield 2.6%  
 Banking  
[Michael Rose](#)

We believe that the worst-case credit losses are unlikely to materialize as economic scenarios have improved, juxtaposed with Cadence Bancorporation's highest upside potential to our scenario weighted implied fair value estimate of \$19.61 vs. our Southeast/Southwest coverage universe. Moreover, with credit issues well documented, a dividend cut/goodwill write-down now in the rearview mirror, oil prices recovering (energy loans are 11% of total loans), a better-than-peer core NIM outlook (where it recently [monetized](#) its large interest rate collar), and strong PTPP ROA trends (ranks second among our SE/SW coverage universe for 2021), we now see upside potential vastly outweighing downside risk.

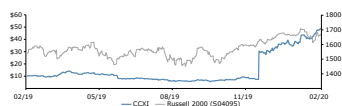
## CareTrust REIT, Inc.



CTRE-NASDAQ | \$18.02 close  
 SB1 | \$21.00 target  
 Market Cap (mln) \$1,725  
 Dividend Yield 5.5%  
 REITs | Healthcare REITs  
[Jonathan Hughes, CFA](#)

CTRE's recent underperformance has created an attractive risk/reward profile ahead of the 2Q20 earnings release. CTRE leads the healthcare REIT sector in several categories: balance sheet strength, tenant EBITDAR coverage, and dividend payout ratio (ex-DHC). We believe this strength provides flexibility that should allow CTRE to return to external growth sooner than peers, which historically has been the largest incremental driver of the stock over its six-year existence.

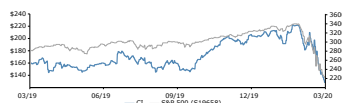
## ChemoCentryx, Inc.



CCXI-NASDAQ | \$52.71 close  
SB1 | \$95.00 target  
Market Cap (mln) \$3,531  
Dividend Yield 0.0%  
Biotechnology  
[Steven Seedhouse, Ph.D.](#)

CCXI recently reported results from a Phase 3 clinical trial testing lead drug avacopan in an autoimmune disease called ANCA vasculitis. The strength of the results suggest avacopan will be approved and become the new standard of care in ANCA vasculitis, a potential multi-billion dollar peak sales opportunity. Given the opportunity in ANCA vasculitis and future indications where avacopan may also work, CCXI is undervalued based on our DCF model.

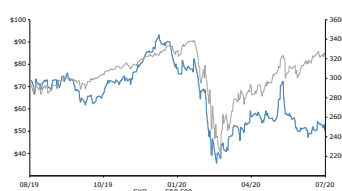
## Cigna Corporation



CI-NYSE | \$172.69 close  
SB1 | \$240.00 target  
Market Cap (mln) \$63,719  
Dividend Yield 0.0%  
Integrated Benefits Management  
[John W. Ransom](#)

The COVID-19 driven sell-off and concerns over economic weakness have created an attractive risk/reward setup for shares of Cigna. Shares are attractively valued, at multi-year low P/E multiples, relative to both managements 2021 EPS target of \$20-21 and the outcome of our sensitivity analysis, which assessed the impact on out-year EPS driven by a decline in both commercial risk and fee-only enrollment as well as a decline in PBM earnings. Additionally, we don't anticipate a material increase in MLR driven by COVID-19 related expenses, with the offset from elective procedure cancellations potentially even serving as a tailwind to earnings. Finally, earnings should benefit from an estimated \$600M of run-rate synergies from the ESRX transaction by year-end 2022.

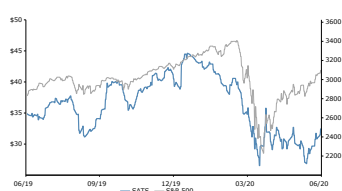
## Concho Resources Inc.



CXO-NYSE | \$52.54 close  
SB1 | \$70.00 target  
Market Cap (mln) \$10,335  
Dividend Yield 1.5%  
Exploration and Production  
[John Freeman, CFA](#)

Concho has a rapidly improving outlook due to changes in D/C/E costs. The drilling cost improvements should pay dividends next year when management sees maintenance capex at a low \$1.4B. We are forecasting oil volumes ~2% above their guidance as Concho's 2020 wells with the wider spacing are nicely outperforming this year. Concho's solid operational execution has generated \$426M in FCF in 1H20 and a projected \$856M FCF (8% FCF yield) at the strip for FY20.

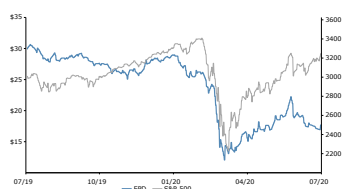
## EchoStar Corporation



SATS-NASDAQ | \$27.30 close  
SB1 | \$54.00 target  
Market Cap (mln) \$2,672  
Dividend Yield 0.0%  
Telecommunications Services | Satellite  
[Ric Prentiss](#)

We believe there is significant value to be realized in SATS shares, especially with the company trading under 4.0x 2021E C-EBITDA. In addition to the growth at the Hughes operations, EchoStar also has non-operational assets (49% ownership stake in DISH Mexico and 15B MHz Pops of S-Band spectrum in the EU) plus a very strong balance sheet, with leverage ~0.0x, that we believe will be put to work

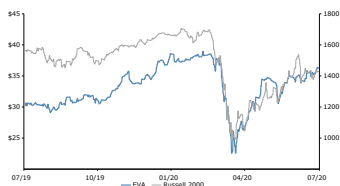
## Enterprise Products Partners L.P.



EPD-NYSE | \$17.60 close  
SB1 | \$25.00 target  
Market Cap (mln) \$38,472  
Dividend Yield 10.1%  
Midstream Suppliers  
[Justin Jenkins](#)

Enterprise is not immune to the current bout of headwinds plaguing the broader midstream sector. However, in our view, Enterprise's unique combination of integrated assets, strong balance sheet, and track record of driving an attractive ROIC remain among the very "best in class." In turn, we see Enterprise as arguably the best positioned in the space to withstand the volatile macro landscape. It is our view that this should become increasingly apparent through the coming earnings season and into 2021. Enterprise also sports a very attractive distribution yield, making the total return proposition all the more compelling in our view. With a compelling entry point (actually trading about a half a turn below large-cap MLP peers) and a positive medium-term view, we think the timing is right for this addition.

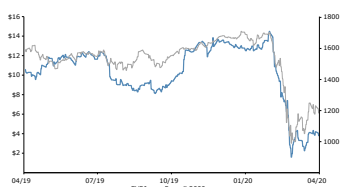
## Enviva Partners, LP



EVA-NYSE | \$38.21 close  
SB1 | \$42.00 target  
Market Cap (mln) \$1,519  
Dividend Yield 7.1%  
Renewable Energy and Clean  
Technology | Power  
[Pavel Molchanov](#)

We remain positive on Enviva as a unique ESG-themed play on decarbonization of the electric power sector. Enviva, the world's largest supplier of utility-grade wood pellets, is a textbook example of a company with underlying fundamentals that have essentially zero exposure to COVID and recessionary conditions. As an MLP, Enviva is notable for having increased its distribution every quarter since the IPO in 2015. Importantly, we view the distribution as very safe, reflecting the fully contracted revenue stream - all its current customers are investment-grade utilities - and with zero linkage to oil or gas. The current yield stands at over 7%, and we anticipate medium-term distribution growth of 8-10% per year, based on one asset dropdown per year.

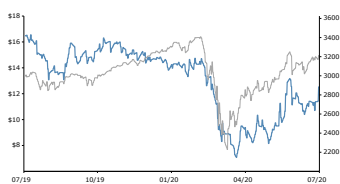
## Everi Holdings Inc.



EVRI-NYSE | \$5.68 close  
SB1 | \$10.00 target  
Market Cap (mln) \$485  
Dividend Yield 0.0%  
Financial Technology & Payments  
[John Davis](#)

We believe the COVID-19 related sell-off is significantly overdone (-71% since February 21) and EVRI represents the most attractive risk/reward opportunity across our coverage. While admittedly difficult to handicap when casinos will open, we are confident the [recent debt raise](#) comfortably gets EVRI to the other side of the COVID-19 crisis and puts the company in position to continue its prior momentum when the lights come back on. Furthermore, we estimate casino volumes need to return to just ~30% of pre-crisis volumes for cash flow to turn positive as the Fintech business and participation footprint just need the casino lights to come back on and are not dependent on operator capex spend.

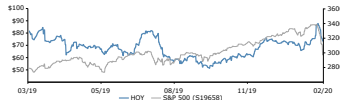
## Hanesbrands Inc.



HBI-NYSE | \$14.13 close  
SB1 | \$20.00 target  
Market Cap (mln) \$4,918  
Dividend Yield 4.2%  
Softline Retail | Apparel  
[Matthew McClintock](#)

HBI's inherent competitive advantages of scale, strong brands, and in-house supply chain (extremely important today) position it exceptionally well to thrive during this particularly challenging environment. Furthermore, the company has a substantial distribution advantage as 25% of total sales are derived from Walmart and Target combined; both are trading near all-time high valuation levels, which indicates that the market believes they are retail winners and that likely implies their largest vendor partners should also be winners.

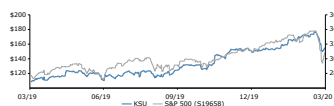
## HealthEquity, Inc.



HQY-NASDAQ | \$51.56 close  
SB1 | \$75.00 target  
Market Cap (mln) \$3,954  
Dividend Yield 0.0%  
Insurance | Brokerage & Technology  
[C. Gregory Peters](#)

In light of the recent pullback in the stock driven primarily by a deteriorating outlook for WageWorks (WW), the abrupt shift lower in market interest rates, and the company's levered balance sheet, on September 9, 2019 we upgraded shares of HQY to Strong Buy from Outperform and added the stock to the Analyst Current Favorites list. We have reset our outlook for WW to reflect recent results and management guidance, which we view as cautious. Additionally, while the current level of interest rates present a headwind to the company's outlook in FY22, we estimate HQY's cash yield should still pick-up ~6 bp in FY21. Finally, we have updated our valuation comp table and note that HQY trades in line with peers on an EV/Sales basis and at a substantial discount on an EV/Adj. EBITDA basis with the highest revenue growth and Adj. EBITDA margin profile.

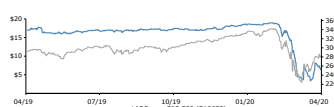
## Kansas City Southern



KSU-NYSE | \$171.85 close  
SB1 | \$183.00 target  
Market Cap (mln) \$16,214  
Dividend Yield 0.9%  
Transportation Services | Railroad  
Patrick Tyler Brown, CFA

We are adding KSU to the Analyst Current Favorites® list on what we view is a very favorable risk/reward skew based on both favorable top line trends and operational successes via precision scheduled railroading (PSR) initiatives. While the industry volume backdrop for U.S. railroads continues to be weak, KSU is the only U.S. Class I railroad posting positive growth that has the potential to come in above guidance, in our view. Further, on the PSR front, we get the sense continued scrutiny of operations could uncover more opportunities for efficiencies and cost savings beyond what the company is currently guiding to. All said, all these actions together should drive high incremental margins and potentially accelerate KSU's operating ratio and EPS growth goals through 2021 and, importantly, ahead of investor expectations.

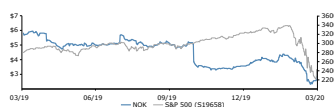
## Ladder Capital Corp



LADR-NYSE | \$7.77 close  
SB1 | \$11.50 target  
Market Cap (mln) \$936  
Dividend Yield 10.3%  
REITs | Mortgage REITs & Real Estate Finance  
Stephen Laws

LADR has been under pressure recently due to margins calls on the CMBS portfolio, of which 89% was AAA-rated at 12/31. While we have few details on portfolio changes since year-end, if LADR was able to meet margin calls and avoid material assets sales then the unrealized losses YTD could be partially recovered as markets stabilize. We believe LADR has reduced its exposure to margin call risk since the stress peaked in the market on March 23. While there are other impacts from COVID-19 on the business, we believe the current valuation primarily centers on liquidity concerns. As this is addressed, and if book values declines YTD have been largely unrealized, we expect the valuation multiple to improve, and we believe shares offer significant upside from current levels.

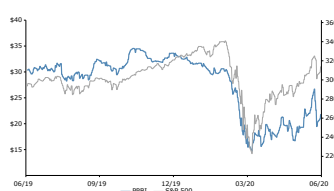
## Nokia Corporation



NOK-NYSE | \$4.78 close  
SB1 | \$6.00 target  
Market Cap (mln) \$27,026  
Dividend Yield 2.3%  
Data Infrastructure  
Simon Leopold

Strong Buy-rated Nokia is our Analyst Current Favorite because we believe that during the health crisis, telco-exposed companies have less estimate risk than the enterprise and consumer exposed networking stocks. Further, Nokia's shares have underperformed the group and it falls below the trend line based on its net leverage. We believe the company does not face solvency or liquidity challenges during the macro-crisis. Checks indicate that networks under stress require capacity with pockets of spending likely to benefit Nokia.

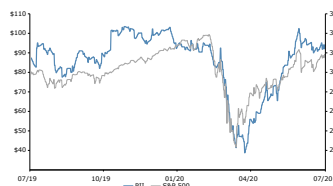
## Pacific Premier Bancorp, Inc.



PPBI-NASDAQ | \$21.01 close  
SB1 | \$25.00 target  
Market Cap (mln) \$1,982  
Dividend Yield 4.8%  
Banking  
David P. Feaster, Jr., CFA

We believe that worst case credit losses are unlikely to materialize as economic scenarios have improved, and Pacific Premier Bancorp has significant financial flexibility from the recently closed OPB deal ([link](#)). More specifically, we expect the bank will re-mark the acquired portfolio using significantly more conservative assumptions given deteriorating economic conditions, and find additional cost savings to harvest which can help offset earnings headwinds. Despite its significant loss absorption capacity and financial flexibility, the bank trades at a discounted TBV multiple vs. peers, where we see significant upside potential to our scenario weighted implied value projection.

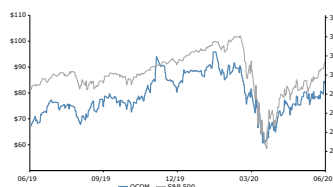
## Polaris Inc.



PII-NYSE | \$103.63 close  
 SB1 | \$127.00 target  
 Market Cap (mln) \$6,357  
 Dividend Yield 2.4%  
 Leisure Products  
 Joseph Altobello, CFA

Our Strong Buy rating and bullish stance on the shares of Polaris are based on our view that the North American powersports market remains healthy despite the onset of COVID-19, and the company is poised to outperform its product categories through a compelling innovation cycle, while headwinds from tariffs are likely to abate over time. Thus, we forecast meaningful market share gains, progress on trade, and strong free cash flow generation, with PII's dividend secure given its ample liquidity and favorable financial covenants.

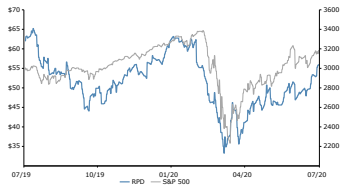
## QUALCOMM Incorporated



QCOM-NASDAQ | \$105.61 close  
 SB1 | \$120.00 target  
 Market Cap (mln) \$119,157  
 Dividend Yield 2.5%  
 Semiconductors  
 Chris Caso

Qualcomm is, in our view, in the very early innings of a multi-year 5G cycle, set to drive revenue growth on both the QCT (CDMA technologies) and QTL (licensing) sides of the business. Additionally, we believe the most underappreciated aspect of the stock is the implication of the recently signed Oppo/Vivo agreement, meaning that all major handset OEMs have now signed current agreements, which we believe will protect QTL revenue regardless of the outcome of the pending FTC case. Because that's been the biggest overhang on the stock, we believe this development will have a significant positive impact on sentiment and the multiple. Finally, while overall handset unit sales are tracking to a ~10% y/y decline in 2020, 5G penetration remains strong, and as 5G is launched in more markets - highlighted by the 5G iPhone launch this fall - the company is set to benefit from the mix-shift toward higher-value sales.

## Rapid7, Inc.



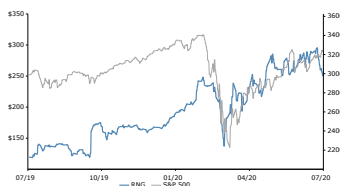
RPD-NASDAQ | \$59.57 close  
 SB1 | \$64.00 target  
 Market Cap (mln) \$3,008  
 Dividend Yield 0.0%  
 Infrastructure Software  
 Robert Majek

While we do not get material checks on Rapid7 from the channel, security checks overall were solid, and we continue to expect strong demand for RPD's core vulnerability management business, as well as its cloud-based SIEM (security information and event management) business, and new areas including application security and automation (SOAR). Overall, Rapid7 has been one of the best executing small cap companies in our coverage universe, growing revenue 20% and ARR 17% for 2020E and making a smooth transition to cloud based delivery over the last few years. With RPD 30% off its 52-week highs we believe current trading levels offer a compelling entry point, compared to the +30% growth group and the 20-30% growth group. On an EVRG basis RPD trades very attractively relative to growth and closer to in line with historical EVRG levels, therefore commanding less valuation risk than the comparable group in our view.

**Mid-Teens VM Growth Sustainable.** Gartner currently predicts the VM market to grow at an 11% CAGR 2018-2023, supported by increased use among traditional infrastructure/servers and in new areas, including containers, IoT and OT devices, thus we believe the company expects mid-teens growth for the segment and for it to gain share. We estimate that VM currently makes up ~60% of new ARR, growing >20%. We believe Rapid7 is benefiting from the demand to assess vulnerabilities in applications with the ongoing "shift left" in DevSecOps.

**SIEM Growth Sustainable.** Rapid7 has experienced >100% growth in its InsightIDR product for several quarters, capitalizing on its cheaper cost, predictable pricing, "plug and play" functionality, and cloud delivery. We do not foresee near-term competitive pressure from Splunk's new pricing, LogRhythm, as Rapid7 is targeted more down market in the SMB and toward "resource-constrained" enterprises, although it could see some competition from Microsoft Azure Sentinel. The recently introduced InsightConnect for automated remediation playbooks adds to InsightIDR's value proposition.

## RingCentral, Inc.

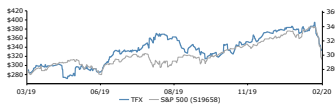


RNG-NYSE | \$290.27\* close  
 SB1 | \$290.00 target  
 Market Cap (mln) \$25,515  
 Dividend Yield 0.0%  
 Application Software  
 Brian Peterson, CFA

We believe that RNG is well positioned to sustain recent momentum across the enterprise and channel segments, which should drive continued upside for consensus projections over the next several quarters. Moreover, shares trade at only a slight premium to the 20-30% growth SaaS group, which we believe remains conservative in light of RNG's solid competitive positioning and compelling market opportunity

\*The current price has exceeded the most recently published price.

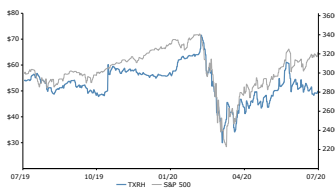
## Teleflex Incorporated



TFX-NYSE | \$373.10 close  
SB1 | \$440.00 target  
Market Cap (mln) \$17,357  
Dividend Yield 0.4%  
Hospital Supplies & Equipment  
[Lawrence Keusch](#)

We believe that the critical care tilt of the Teleflex (TFX) portfolio should allow for relative insulation to the extent elective procedures outside of the U.S. slow. Looking forward, we see drivers for durable 6-7% growth with UroLift (treatment for benign prostate enlargement) and Manta (large bore vascular closure) as opportunities for upside. In addition, operating margin expansion remains visible with potentially ~400 bp of improvement through 2021. Finally, we note that the balance sheet remains sound at 2.7x leverage with capital allocation targeted at accretive M&A. The risk is that COVID-19 spreads meaningfully through the U.S., impacting elective urology procedures temporarily and UroLift.

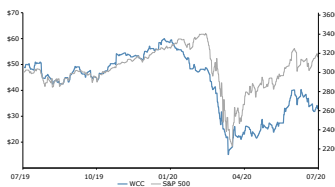
## Texas Roadhouse, Inc.



TXRH-NASDAQ | \$56.19 close  
SB1 | \$59.00 target  
Market Cap (mln) \$3,895  
Dividend Yield 0.0%  
Restaurants  
[Brian M. Vaccaro, CFA](#)

We see potential upside to Texas Roadhouse's 2Q consensus estimates and believe quarter to date trends could exceed trimmed buy-side industry expectations given the recent uptick in COVID-19 cases/concerns (note limited exposure to California). Texas Roadhouse also remains a high-quality story for longer-term time horizons with a strong operating culture, a long track record of powerful comp outperformance (and positive traffic), and a strong balance sheet position with zero net debt.

## WESCO International, Inc.



WCC-NYSE | \$38.87 close  
SB1 | \$60.00 target  
Market Cap (mln) \$1,944  
Dividend Yield 0.0%  
Specialty/Industrial Distribution  
[Sam J. Darkatsh](#)

WESCO distributes electrical, communications, and maintenance, repair, and operations (MRO) products to customers in industrial, construction, utility, and commercial/institutional end-market verticals, primarily in North America. Our constructive thesis is predicated on WESCO's now-closed acquisition of competitor Anixter in a deal we expect to be highly accretive (30+% on a conservative basis) along with positioning WESCO now as the clear scale-advantaged player in the electrical distribution industry – an industry in dire need of consolidation. At present levels, we peg the forward FCF yield in the double digits, and at ~25% FY22 FCF. Further, we imagine the potential downside is limited, given that private equity firm CD&R offered to buy WESCO for \$68/share in late 2019.

## Wintrust Financial Corporation



WTFC-NASDAQ | \$42.80 close

SB1 | \$58.00 target

Market Cap (mln) \$2,464

Dividend Yield 2.6%

Banking

David J. Long, CFA

We are adding shares of Wintrust Financial (WTFC) to the Analyst Current Favorites® list. While EPS estimates for all banks may have further to decline as the ultimate duration of the upcoming decline in economic activity from the Covid-19 epidemic remains uncertain, we believe the current disruption has created an attractive entry point with the stock trading at a 37% discount to our estimated 1Q20 tangible book value (TBV), which is pro forma for the implementation of the accounting standard Current Expected Credit Losses (CECL) and a reserve build. Despite the expected slowdown, Wintrust has attractive growth prospects, a core competency in accretively rolling up smaller depositories within its footprint which we expect it to resume when some of the uncertainty in the current environment is eliminated, with healthy capital levels, and a credit team that has been through several cycles and maintained prudent underwriting throughout the bank's history. We note that 19% of current loans are low-risk premium finance (life) receivables, which was an immaterial concentration going into the last recession for the bank and from which the bank has not recorded a net charge-off from for several years. We believe Wintrust's relatively safe balance sheet and strong underwriting history are mispriced in the market, creating a singular opportunity to buy a superior banking franchise.

## IMPORTANT INVESTOR DISCLOSURES

Unless otherwise specified, the term “Raymond James” shall denote, where appropriate, Raymond James & Associates, Inc. (RJA), Raymond James Ltd. (RJL), and their affiliates, subsidiaries and related entities.

### Analyst Information

**Analyst Compensation:** Research analysts and associates at Raymond James are compensated on a salary and bonus system. Several factors enter into the compensation determination for an analyst, including: i) research quality and overall productivity, including success in rating stocks on an absolute basis and relative to the local exchange composite index and/or sector index; ii) recognition from institutional investors; iii) support effectiveness to the institutional and retail sales forces and traders; iv) commissions generated in stocks under coverage that are attributable to the analyst's efforts; v) net revenues of the overall Equity Capital Markets Group; and vi) comparable compensation levels for research analysts at competing peer firms.

**Registration of Non-U.S. Analysts:** The analysts listed on the front of this report who are not employees of, or associated with, RJA are not registered/qualified as research analysts under FINRA rules and are not subject to FINRA Rule 2241 restrictions on communications with covered companies, trading securities held by a research analyst account, and obligations related to identifying and managing conflicts of interest.

This global disclosure considers all entities of Raymond James and its affiliates. The jurisdiction where the analyst(s) is registered will determine what is permitted. For example, if the persons responsible for the content of this report are not licensed as research analysts in accordance with applicable rules promulgated by the regulatory organization(s) where this report is distributed, any client wishing to effect trades in any security should contact their Raymond James representative.

### Company Specific Disclosures

**Methodology:** The Raymond James methodology for assigning ratings and target prices includes a number of qualitative and quantitative factors, including an assessment of industry size, structure, business trends, and overall attractiveness; management effectiveness; competition; visibility; financial condition; and expected total return, among other factors. Collectively, these factors are subject to change depending on overall economic conditions or industry- or company-specific occurrences.

**Target Prices:** The information below indicates Raymond James' target price and rating changes for any subject companies over the past three years.

### General Risk Factors

Following are some general risk factors that pertain to the businesses of the subject companies and the projected target prices and recommendations included on Raymond James research: (1) Industry fundamentals with respect to customer demand or product/service pricing could change and adversely impact expected revenues and earnings; (2) issues relating to major competitors or market shares or new product expectations could change investor attitude toward the sector or this stock; (3) Unforeseen developments with respect to the management, financial condition or accounting policies or practices could alter the prospective valuation.

### Relationship Disclosures

Certain affiliates of Raymond James expect to receive or intend to seek compensation for investment banking services from all companies under research coverage within the next three months. The person(s) responsible for the production of this report declare(s) that, as far as they are aware, there are no relationships or circumstances (including conflicts of interest) that may in any way impair the objectivity of this recommendation directly or indirectly. This statement applies equally to any persons closely associated with him or her. However, it is possible that persons making communications in relation to a security may have a holding in that security and this will be disclosed. As stated, Raymond James has controls in place to manage such risks.

In the event that this is a compendium report (i.e., covers six or more subject companies), Raymond James may choose to provide specific disclosures for the subject companies by reference. To access these disclosures, clients should refer to: [raymondjames.bluematrix.com/sellside/Disclosures.action](http://raymondjames.bluematrix.com/sellside/Disclosures.action) or call toll free at 1.800.237.5643 in the United States or 1.800.667.2899 in Canada. In other jurisdictions, please contact your local Raymond James' representative.

### Investor Disclosures

In the United States (or U.S.), RJA is registered with the Financial Industry Regulatory Authority (FINRA) as a member firm. RJA is responsible for the preparation and distribution of reports created in the United States. RJA is located at The Raymond James Financial Center, 880 Carillon Parkway,

St. Petersburg, Florida 33716 (Raymond James Financial (RJF) Corporate Headquarters), 727.567.1000. Raymond James Financial Services, Inc. (RJFS) is registered with FINRA as a Member Firm. RJFS is located at the RJF Corporate Headquarters.

RJA non-U.S. affiliates, which are not FINRA member firms (with the exception of Raymond James (USA) Ltd.), include the following entities, which are responsible for the creation or distribution of reports in their respective areas:

In Canada, RJA is registered with the Investment Industry Regulatory Organization of Canada (IIROC) as a member firm. RJA is responsible for the preparation and distribution of reports created in Canada. RJA is located at Suite 2100, 925 West Georgia Street, Vancouver, BC V6C 3L2 (RJA Head Office), 604.659.8200. Raymond James (USA) Ltd. (RJLU) is registered with FINRA as a member firm, which is responsible for the distribution of reports created in Canada and the United States to both American clients living in Canada and Canadian clients living in the United States. RJLU is located at the RJA Head Office.

In France, Raymond James Euro Equities (RJEE) is authorised and regulated by the Autorite de Controle Prudentiel et de Resolution and the Autorite des Marches Financiers. RJEE is located at SAS, 45 Avenue George V, 75008, Paris, France, +33 1 45 61 64 90.

In the United Kingdom, Raymond James Financial International Ltd. (RJFI) and Raymond James Investment Services, Ltd. (RJIS) are authorised and regulated by the Financial Conduct Authority (FCA). RJFI and RJIS are located at Ropemaker Place, 25 Ropemaker Street, London, England, EC2Y 9LY, +44 203 798 5600.

This report is not directed to, or intended for distribution to or use by, any person or entity that is a citizen or resident of or located in a locality, state, province, country, or other jurisdiction where such distribution, publication, availability, or use would be strictly prohibited or contrary to law or regulation. The securities discussed in this report may not be eligible for sale in some jurisdictions. This research is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It is not investment advice and does not constitute a personal recommendation, nor does it take into account the particular investment objectives, financial situations, or needs of individual clients. Information in this report should not be construed as advice designed to meet the individual objectives of any particular investor. Investors should consider this report as only a single factor in making their investment decision. Some investments discussed in this report may have a high level of volatility. High volatility investments may experience sudden and large falls in their value causing losses when that investment is realized. Those losses may equal your original investment. Consultation with your Raymond James representative is recommended. Past performance is not a guide to future performance, future returns are not guaranteed, and a loss of original capital may occur. Nothing in this report constitutes investment, legal, accounting or tax advice or is a representation that any investment or strategy is suitable or appropriate to your individual circumstances or otherwise constitutes a personal recommendation to you.

The information provided is as of the date above and is subject to change and may or may not be updated. This report should not be deemed a recommendation to buy or sell any security. Certain information has been obtained from third-party sources Raymond James considers reliable, but Raymond James does not guarantee that such information is accurate or complete. Persons within Raymond James may have information that is not available to the contributors of the information contained in this report. Raymond James, including affiliates and employees, may execute transactions in the securities listed in this report that may not be consistent with the ratings appearing in this report.

With respect to materials prepared by Raymond James, all expressions of opinion reflect the judgment of the Research Departments of Raymond James, or its affiliates, as of the date above and are subject to change. Raymond James may perform investment banking or other services for, or solicit investment banking business from, any company mentioned in this report.

Raymond James reports are disseminated and available to Raymond James clients simultaneously via electronic publication to Raymond James' internal proprietary websites (RJA: [RJ Client Access](#) & [raymondjames.com](#); RJA: [RJA ECM Client Access](#), [RJA Retail Client Access](#) & [raymondjames.ca](#)). Not all reports are directly distributed to clients or third-party aggregators. Certain reports may only be disseminated on Raymond James' internal proprietary websites; however, such reports will not contain estimates or changes to earnings forecasts, target price, valuation, or investment or suitability rating. Individual Raymond James associates may also opt to circulate published reports to one or more clients electronically. This electronic communication distribution is discretionary and is done only after the report has been publically disseminated via RJA's internal proprietary websites. The level and types of communications provided by Raymond James associates to clients may vary depending on various factors including, but not limited to, the client's individual preference as to the frequency and manner of receiving communications. For reports, models, or other data available on a particular security, please contact your Raymond James representative or financial advisor or visit for RJA: [RJ Client Access](#) & [raymondjames.com](#); RJA: [RJA ECM Client Access](#), [RJA Retail Client Access](#) & [raymondjames.ca](#).

Raymond James' policy is to update reports as it deems appropriate, based on developments with the subject company, the sector or the market that may have a material impact on the research views or opinions stated in a report. Raymond James' policy is only to publish reports that are impartial, independent, clear, and fair and not misleading. Any information relating to the tax status of the securities discussed in this report is not intended to provide tax advice or to be used by anyone to provide tax advice. Investors are urged to seek tax advice based on their particular circumstances from an independent tax professional.

Links to third-party websites are being provided for information purposes only. Raymond James is not affiliated with and does not endorse, authorize, or sponsor any of the listed websites or their respective sponsors. Raymond James is not responsible for the content of any third-party website or the collection or use of information regarding any website's users and/or members. Raymond James has not reviewed any such third-party websites and takes no responsibility for the content contained therein. Such address or hyperlink (including addresses or hyperlinks to

Raymond James' own website material) is provided solely for your convenience and information, and the content of any such website does not in any way form part of this report. Accessing such website or following such link through this report or Raymond James' website shall be at your own risk. Additional information is available on request.

All right, title, and interest in any Raymond James reports is the exclusive property of Raymond James Financial, Inc. and its affiliates, except as otherwise expressly stated. Raymond James® is the registered trademark of Raymond James Financial, Inc. All trademarks, service marks, slogans, logos, trade dress and other identifiers, third-party data and/or market data ("intellectual property") displayed in the Raymond James reports are the property of Raymond James, or of other parties. The names of other companies and third-party products or services or other intellectual property mentioned in the Raymond James reports may be the copyright, trademarks, or service marks of their respective owners. U.S. and foreign copyright, trademark, common law rights and statutes protect this intellectual property. You are prohibited from using any intellectual property for any purpose including, but not limited to, use on other materials, in presentations, as domain names, or as metatags, without the express written permission of Raymond James or such other party that may own the marks.

**Notice to RJA PCG Financial Advisors** - Non-U.S. securities discussed in this report are generally not eligible for sale in the U.S. unless they are listed on a U.S. securities exchange. This report may not be used to solicit the purchase or sale of a security in any state where such a solicitation would be illegal. By accessing this report, you agree to not solicit the purchase or sale of any security mentioned in the report that is not listed on a U.S. securities exchange, or is not otherwise registered under applicable state Blue Sky laws. Furthermore, you acknowledge that you will be solely responsible for any and all costs associated with the rescission of trades in unregistered securities. Please contact the International Research Liaison with any questions at 727.567.5559.

## Ratings and Definitions

**RJA (U.S.) Definitions: Strong Buy (SB1)** The security is expected to appreciate, produce a total return of at least 15%, and outperform the S&P 500 over the next six to 12 months. For higher yielding and more conservative equities, such as REITs and certain MLPs, a total return of at least 15% is expected to be realized over the next 12 months. **Outperform (MO2)** The security is expected to appreciate or outperform the S&P 500 over the next 12-18 months. For higher yielding and more conservative equities, such as REITs and certain MLPs, an Outperform rating is used for securities where Raymond James is comfortable with the relative safety of the dividend and expects a total return modestly exceeding the dividend yield over the next 12-18 months. **Market Perform (MP3)** The security is expected to perform generally in line with the S&P 500 over the next 12 months and could potentially be used as a source of funds for more highly rated securities. **Underperform (MU4)** The security is expected to underperform the S&P 500 or its sector over the next six to 12 months and should be sold. **Suspended (S)** The security's rating and price target have been suspended temporarily. This action may be due to market events that made coverage impracticable or to comply with applicable regulations or firm policies in certain circumstances. When a security's research coverage has been suspended, the previous rating and price target are no longer in effect for this security, and they should not be relied upon.

**RJL (Canada) Definitions: Strong Buy (SB1)** The security is expected to appreciate and produce a total return of at least 15% and outperform the S&P/TSX Composite Index over the next six to 12 months. **Outperform (MO2)** The security is expected to appreciate and outperform the S&P/TSX Composite Index over the next 12-18 months. **Market Perform (MP3)** The security is expected to perform generally in line with the S&P/TSX composite Index over the next 12 months and could potentially be used as a source of funds for more highly rated securities. **Underperform (MU4)** The security is expected to underperform the S&P/TSX Composite Index or its sector over the next six to 12 months and should be sold. **Suspended (S)** The security's rating and price target have been suspended temporarily. This action may be due to market events that made coverage impracticable or to comply with applicable regulations or firm policies in certain circumstances or may otherwise have a perceived conflict of interest. When a security's research coverage has been suspended, the previous rating and price target are no longer in effect for this security, and they should not be relied upon.

	Coverage Universe Rating Distribution*		Investment Banking Relationships	
	RJA	RJL	RJA	RJL
<b>Strong Buy and Outperform (Buy)</b>	56%	60%	19%	24%
<b>Market Perform (Hold)</b>	40%	33%	12%	12%
<b>Underperform (Sell)</b>	4%	7%	3%	0%

\* Columns may not add to 100% due to rounding.

## RJA Suitability Ratings (SR)

**Medium Risk/Income (M/INC)** Lower to average risk equities of companies with sound financials, consistent earnings, and dividend yields above that of the S&P 500. Many securities in this category are structured with a focus on providing a consistent dividend or return of capital. **Medium Risk/Growth (M/GRW)** Lower to average risk equities of companies with sound financials, consistent earnings growth, the potential for long-term price appreciation, a potential dividend yield, and/or share repurchase program. **High Risk/Income (H/INC)** Medium to higher risk equities of companies that are structured with a focus on providing a meaningful dividend but may face less predictable earnings (or losses), more

leveraged balance sheets, rapidly changing market dynamics, financial and competitive issues, higher price volatility (beta), and potential risk of principal. Securities of companies in this category may have a less predictable income stream from dividends or distributions of capital. **High Risk/Growth (H/GRW)** Medium to higher risk equities of companies in fast growing and competitive industries, with less predictable earnings (or losses), more leveraged balance sheets, rapidly changing market dynamics, financial or legal issues, higher price volatility (beta), and potential risk of principal. **High Risk/Speculation (H/SPEC)** High risk equities of companies with a short or unprofitable operating history, limited or less predictable revenues, very high risk associated with success, significant financial or legal issues, or a substantial risk/loss of principal.

### RJL Suitability Ratings

RJL has developed a proprietary algorithm for risk rating individual securities. The algorithm utilizes data from multiple vendors, and all data is refreshed at least monthly. Accordingly, suitability ratings are updated monthly. The suitability rating shown on this report is current as of the report's published date. In the event that a suitability rating changes after the published date, the new rating will not be reflected until the analyst publishes a subsequent report.

### International Disclosures

**For clients of RJA:** Any foreign securities discussed in this report are generally not eligible for sale in the United States unless they are listed on a U.S. exchange. This report is being provided to you for informational purposes only and does not represent a solicitation for the purchase or sale of a security in any state where such a solicitation would be illegal. Investing in securities of issuers organized outside of the United States, including ADRs, may entail certain risks.

The securities of non-U.S. issuers may not be registered with, nor be subject to, the reporting requirements of the U.S. Securities and Exchange Commission. There may be limited information available on such securities. Investors who have received this report may be prohibited in certain states or other jurisdictions from purchasing the securities mentioned in this report. Please ask your RJA financial advisor for additional details and to determine if a particular security is eligible for purchase in your state.

**For clients of RJFS:** This report was prepared and published by Raymond James and is being provided to you by RJFS solely for informative purposes. Any person receiving this report from RJFS should direct all questions and requests for additional information to their RJFS financial advisor.

**For clients of RJL:** In the case where there is Canadian analyst contribution, the report meets all applicable IIROC disclosure requirements. RJL is a member of the Canadian Investor Protection Fund.

**For clients of RJFI:** This report is prepared for and distributed by RJFI, and any investment to which this report relates is intended for the sole use of the persons to whom it is addressed, being persons who are Eligible Counterparties or Professional Clients as described in the FCA rules or persons described in Articles 19(5) (Investment professionals) or 49(2) (High net worth companies, unincorporated associations, etc.) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) or any other person to whom this promotion may lawfully be directed. It is not intended to be distributed or passed on, directly or indirectly, to any other class of persons and may not be relied upon by such persons and is, therefore, not intended for private individuals or those who would be classified as retail clients.

**For clients of RJIS:** This report is prepared for and distributed by RJIS, and is for the use of professional investment advisers and managers and is not intended for use by retail clients.

For purposes of the FCA requirements, this report is classified as independent with respect to conflict of interest management. RJFI and RJIS are authorised and regulated by the FCA.

**For clients of RJEE:** This report is prepared for and distributed by RJEE, and any investment to which this report relates is intended for the sole use of the persons to whom it is addressed, being persons who are Eligible Counterparties or Professional Clients as described in "Code Monétaire et Financier" and Règlement Général de l'Autorité des Marchés Financiers. It is not intended to be distributed or passed on, directly or indirectly, to any other class of persons and may not be relied upon by such persons and is, therefore, not intended for private individuals or those who would be classified as retail clients.

**For recipients in Brazil:** This is a strictly privileged and confidential communication between Raymond James & Associates and its selected clients. This communication contains information addressed only to specific individuals in Brazil and is not intended for distribution to, or use by, any person other than the named addressee. This communication (i) is provided for informational purposes only, (ii) should not be construed in any manner as any solicitation or offer to buy or sell any investment opportunities or any related financial instruments, and (iii) should not be construed in any manner as a public offer of any investment opportunities or any related financial instruments. If you are not the named addressee, you should not disseminate, distribute, or copy this communication. Please notify the sender immediately if you have mistakenly received this communication.

The investments analyzed in this report may not be offered or sold to the public in Brazil. Accordingly, the investments in this report have not been and will not be registered with the Brazilian Securities and Exchange Commission (Comissão de Valores Mobiliários, the "CVM"), nor have they been submitted to the foregoing agency for approval. Documents relating to the investments in this report, as well as the information contained therein, may not be: (i) supplied to the public in Brazil, as the offering of investment products is not a public offering of securities in Brazil; nor (ii)

used in connection with any offer for subscription or sale of securities to the public in Brazil.

**For clients in Australia:** Despite anything in this report to the contrary, this report is prepared for and distributed in Australia by RJFI with the assistance of RJA, and RJA at times will act on behalf of RJFI. This report is only available in Australia to persons who are “wholesale clients” (within the meaning of the Corporations Act 2001 (Cth)) and is supplied solely for the use of such wholesale clients and shall not be distributed or passed on to any other person. You represent and warrant that if you are in Australia, you are a “wholesale client”. This research is of a general nature only and has been prepared without taking into account the objectives, financial situation, or needs of the individual recipient. RJFI and RJA do not hold an Australian financial services license. RJFI is exempt from the requirement to hold an Australian financial services license under the Corporations Act 2001 (Cth) in respect of financial services provided to Australian wholesale clients under the exemption in ASIC Class Order 03/1099 (as continued by ASIC Corporations (Repeal and Transitional) Instrument 2016/396). RJFI is regulated by the UK FCA under UK laws, which differ from Australian laws. RJA is acting on behalf of RJFI with respect to distribution and communications related to this report.

**For clients in New Zealand:** In New Zealand, this report is prepared for and may only be distributed by RJFI to persons who are wholesale clients pursuant to Section 5C of the New Zealand Financial Advisers Act 2008.

## Proprietary Rights Notice

By accepting a copy of this report, you acknowledge and agree as follows:

This report is provided to clients of Raymond James only for your personal, noncommercial use. Except as expressly authorized by Raymond James, you may not copy, reproduce, transmit, sell, display, distribute, publish, broadcast, circulate, modify, disseminate, or commercially exploit the information contained in this report, in printed, electronic, or any other form, in any manner, without the prior express written consent of Raymond James. You also agree not to use the information provided in this report for any unlawful purpose.

This report and its contents are the property of Raymond James and are protected by applicable copyright, trade secret or other intellectual property laws (of the United States and other countries). United States law, 17 U.S.C. Sec. 501 et. seq., provides for civil and criminal penalties for copyright infringement. No copyright claimed in incorporated U.S. government works.

© 2020 Raymond James Financial, Inc. All rights reserved.

© 2020 Raymond James & Associates, Inc.

© 2020 Raymond James Ltd., Member Canadian Investor Protection Fund